

A Day in the Life of an Enterprise Commercial Payments Analyst



Here's what you can expect in our full-time Analyst Program.

We asked Analysts who've been through this career-path program to answer the most frequently asked questions about this position. Ahmed, in Cleveland, Ohio, shared some experiences as an Enterprise Commercial Payments (ECP) Analyst.

Q. What is your typical day like in this Program?

Analysts in ECP have a fast-paced day, composed of pitch creation, strategy, analytics, and meetings. Organizational structure is relatively flat in ECP, with the analysts supporting the entire organization. Aside from day-to-day tasks, analysts have significant opportunities to work on special projects with senior management.

Q. What areas can Analysts rotate through in this program? And how many rotations do you go through?

In ECP, incoming Analysts will join the Analyst team and work alongside current Analysts. There are no rotations; rather, we focus on providing Analysts a wide range of experiences across Business Development and Product and Innovation in ECP. With this structure, analysts are able to gain the holistic view of how ECP helps clients run their businesses better every day.

Q. What is the typical career path for someone who starts as an Analyst in this program?

Because of the wide-range of exposure an Analyst receives in ECP, career path opportunities are vast. An Analyst may have a strong interest in either Product and

Innovation or Business Development, and either path is possible. What is attractive about an Analyst role in ECP is the personalized development plan Analysts will receive. The Analysts receive consistent feedback and career pathing from a manager who is focused on their development, both as individuals and as professionals.

Q. What would you say are the most important traits an Analyst needs to be most successful in this program?

There are three traits that are a definite advantage for an Analyst to have:

- **Teamwork and collaboration** – The Analyst team is made up of diverse individuals who have different strengths. Being able to effectively communicate and leverage the strengths of others will be crucial in overcoming the learning curve and understanding what it takes to become a valuable team member in ECP.
- **Problem-solving and strategic thinking** – Analysts in ECP work on many projects where they are encouraged to do more than just analytics. We are looking for individuals who can synthesize data and realize the big picture while understanding the interworking of the group.
- **Positive attitude** – The environment in ECP is upbeat and fast-paced. Working side-by-side each and every day, Analysts in ECP need to have a positive attitude to effectively meet deadlines and create success.

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Q. What is your favorite part of being an Analyst in this program?

What excites me most about being an analyst in ECP is that every day I come to work knowing that I have the opportunity to make a meaningful impact on a \$400-million business. Moreover, I draw strength from a highly collaborative and intellectually stimulating environment. My team members make my success a priority.

Q: What do I need to know before applying for the program?

Preferred Majors: Finance, Business majors, Strategy

Minimum GPA: Minimum cumulative 3.3 GPA required

Certifications: None required, but some choose to become Certified Treasury Professionals (CTP)

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